



# **POET**

## **TECHNOLOGIES INC.**

**Consolidated Financial Statements Years ended  
December 31, 2017, 2016 and 2015**

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Shareholders and Directors of POET Technologies Inc.

### **Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of POET Technologies Inc. (the “Company”), which comprise the consolidated statements of financial position as at December 31, 2017, December 31, 2016 and December 31, 2015, and the related consolidated statements of operations and deficit, comprehensive loss, changes in shareholders’ equity and cash flows for the years then ended, and the related notes, comprising a summary of significant accounting policies and other explanatory information (collectively referred to as the consolidated financial statements).

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2017, December 31, 2016 and December 31, 2015, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

### **Basis for Opinion**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors’ Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States) (“PCAOB”). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement, whether due to error or fraud. Those standards also require that we comply with ethical requirements, including independence. We are required to be independent with respect to the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. We are a public accounting firm registered with the PCAOB.



An audit includes performing procedures to assess the risks of material misstatements of the consolidated financial statements, whether due to error or fraud, and performing procedures to respond to those risks. Such procedures included obtaining and examining, on a test basis, audit evidence regarding the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Accordingly, we express no such opinion.

An audit also includes evaluating the appropriateness of accounting policies and principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a reasonable basis for our audit opinion.

*Marcum LLP*

Marcum LLP

We have served as the Company's auditor since 2009, such date takes into account the acquisition of a portion of UHY LLP by Marcum LLP in April 2010.

New Haven, Connecticut  
April 27, 2018

**POET TECHNOLOGIES INC.**

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**(Expressed in US Dollars)**

December 31,

**2017**

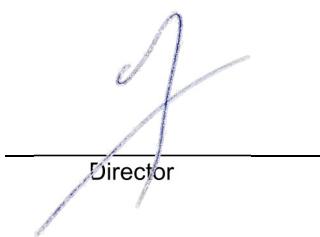
**2016**

**2015**

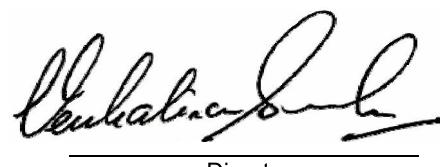
	<b>Assets</b>		
Current			
Cash	\$ 4,974,478	\$ 14,376,282	\$ 14,409,996
Short-term investments (Note 2)	-	589,275	-
Accounts receivable (Note 4)	493,925	292,849	-
Prepays and other current assets (Note 5)	1,957,727	758,917	150,923
Inventory (Note 6)	524,582	1,116,880	-
	<b>7,950,712</b>	17,134,203	14,560,919
Property and equipment (Note 7)	8,278,170	9,364,210	947,107
Patents and licenses (Note 8)	456,250	449,676	426,813
Intangible assets (Note 9)	839,637	876,865	-
Goodwill (Note 22)	7,681,003	7,681,003	-
	<b>\$ 25,205,772</b>	<b>\$ 35,505,957</b>	<b>\$ 15,934,839</b>
Liabilities			
Current			
Accounts payable and accrued liabilities (Note 10)	\$ 810,593	\$ 1,624,344	\$ 515,421
	<b>810,593</b>	1,624,344	515,421
Deferred tax liability (Note 22)	1,298,367	1,596,307	-
Deferred rent	24,031	42,665	-
	<b>2,132,991</b>	3,263,316	515,421
Shareholders' Equity			
Share capital (Note 11(b))	103,616,221	103,357,862	81,027,171
Warrants (Note 12)	5,985,378	5,985,378	2,013,747
Contributed surplus (Note 13)	32,102,967	29,062,874	25,618,159
Accumulated other comprehensive loss	(1,758,632)	(2,088,117)	(2,388,987)
Deficit	(116,873,153)	(104,075,356)	(90,850,672)
	<b>23,072,781</b>	32,242,641	15,419,418
	<b>\$ 25,205,772</b>	<b>\$ 35,505,957</b>	<b>\$ 15,934,839</b>

Commitments and contingencies (Note 15)

On behalf of the Board of Directors



\_\_\_\_\_  
Director



\_\_\_\_\_  
Director

**POET TECHNOLOGIES INC.**

**CONSOLIDATED STATEMENTS OF OPERATIONS AND DEFICIT  
(Expressed in US Dollars)**

**For the Years Ended December 31,**

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Revenue	\$ 2,794,044	\$ 1,861,747	\$ -
Cost of sales <sup>(1)</sup>	1,342,691	946,001	-
Gross margin	1,451,353	915,746	-
Operating expenses			
Selling, marketing and administration (Note 20) <sup>(1)</sup>	10,870,741	11,421,604	8,614,109
Research and development (Note 20) <sup>(1)</sup>	5,442,873	3,165,825	3,532,492
Impairment loss (Notes 2, 7 and 21)	-	63,522	-
Loss on disposal of property and equipment (Note 7)	-	46,738	-
Other income, including interest (Note 2)	(1,766,524)	(66,872)	(76,431)
Operating expenses	14,547,090	14,630,817	12,070,170
Net loss from operations	(13,095,737)	(13,715,071)	(12,070,170)
Change in fair value of contingent consideration (Note 22)	-	(283,130)	-
Net loss before income tax recovery	(13,095,737)	(13,431,941)	(12,070,170)
Income tax recovery (Note 23)	(297,940)	(207,257)	-
Net loss	(12,797,797)	(13,224,684)	(12,070,170)
Deficit, beginning of year	(104,075,356)	(90,850,672)	(78,780,502)
Net loss	(12,797,797)	(13,224,684)	(12,070,170)
Deficit, end of year	<b>\$ (116,873,153)</b>	<b>\$ (104,075,356)</b>	<b>\$ (90,850,672)</b>
Basic and diluted net loss per share (Note 14)	\$ (0.05)	\$ (0.06)	\$ (0.07)

(1) Certain prior period figures have been reclassified to conform with the current period's presentation.

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS**

**(Expressed in US Dollars)**

**For the Years Ended December 31,**

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Net loss	\$ (12,797,797)	\$ (13,224,684)	\$ (12,070,170)
Other comprehensive income (loss) - net of income taxes			
Exchange differences on translating foreign operations	329,485	300,870	(1,804,435)
Comprehensive loss	<b>\$ (12,468,312)</b>	<b>\$ (12,923,814)</b>	<b>\$ (13,874,605)</b>

**POET TECHNOLOGIES INC.**

**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
**(Expressed in US Dollars)**

<b>For the Years Ended December 31,</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b>Share Capital</b>			
Beginning balance	\$ 103,357,862	\$ 81,027,171	\$ 61,688,953
Funds from the exercise of warrants and compensation warrants	-	1,943,919	9,373,245
Fair value of warrants and compensation warrants exercised	-	901,417	4,444,912
Funds from the exercise of stock options	123,528	1,654,988	2,703,436
Fair value assigned to stock options exercised	134,831	1,737,879	2,816,625
Commons shares issued on business acquisitions	-	12,050,000	-
Common shares issued to settle liabilities	-	1,843,629	-
Common shares issued on public offering	-	9,349,254	-
Warrants issued on public offering	-	(5,985,378)	-
Share issue costs	-	(1,165,017)	-
December 31,	<b>103,616,221</b>	103,357,862	81,027,171
<b>Warrants</b>			
Beginning balance	<b>5,985,378</b>	2,013,747	6,458,659
Fair value of warrants issued	-	5,985,378	-
Fair value of warrants and compensation warrants exercised	-	(901,417)	(4,444,912)
Fair value of expired warrants	-	(1,112,330)	-
December 31,	<b>5,985,378</b>	5,985,378	2,013,747
<b>Contributed Surplus</b>			
Beginning balance	<b>29,062,874</b>	25,618,159	23,616,664
Stock-based compensation	3,174,924	4,070,264	4,818,120
Fair value of stock options exercised	(134,831)	(1,737,879)	(2,816,625)
Fair value of expired warrants	-	1,112,330	-
December 31,	<b>32,102,967</b>	29,062,874	25,618,159
<b>Accumulated Other Comprehensive Loss</b>			
Beginning balance	<b>(2,088,117)</b>	(2,388,987)	(584,552)
Other comprehensive income (loss) attributable to common shareholders - translation adjustment	<b>329,485</b>	300,870	(1,804,435)
December 31,	<b>(1,758,632)</b>	(2,088,117)	(2,388,987)
<b>Deficit</b>			
Beginning balance	<b>(104,075,356)</b>	(90,850,672)	(78,780,502)
Net loss	<b>(12,797,797)</b>	(13,224,684)	(12,070,170)
December 31,	<b>(116,873,153)</b>	(104,075,356)	(90,850,672)
<b>Total shareholders' equity</b>	<b>\$ 23,072,781</b>	\$ 32,242,641	\$ 15,419,418

**POET TECHNOLOGIES INC.**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Expressed in US Dollars)**  
**For the Years Ended December 31,**

	2017	2016	2015
CASH (USED IN) PROVIDED BY:			
OPERATING ACTIVITIES			
Net loss	\$ (12,797,797)	\$ (13,224,684)	\$ (12,070,170)
Adjustments for:			
Depreciation of property and equipment (Note 7)	2,183,963	1,448,525	276,139
Amortization of patents and licenses (Note 8)	53,969	49,775	43,722
Amortization of intangibles (Note 9)	37,228	23,266	-
Loss on disposition of property and equipment (Note 7)	-	46,738	-
Impairment of non-current asset held for sale (Notes 2, 7 and 21)	-	63,522	-
Stock-based compensation (Note 13)	3,174,924	4,070,264	4,818,120
Change in fair value of contingent consideration (Note 22)	-	(283,130)	-
Income tax recovery (Note 23)	(297,940)	(207,257)	-
Deferred rent	-	42,665	-
	<b>(7,645,653)</b>	<b>(7,970,316)</b>	<b>(6,932,189)</b>
Net change in non-cash working capital accounts:			
Accounts receivable	(171,257)	(77,415)	-
Prepaid and other current assets	(1,116,758)	(443,590)	92,578
Inventory	663,992	(841,806)	-
Accounts payable and accrued liabilities	(894,013)	(628,292)	63,697
Cash flows from operating activities	<b>(9,163,689)</b>	<b>(9,961,419)</b>	<b>(6,775,914)</b>
INVESTING ACTIVITIES			
Cash proceeds from acquisitions	-	18,791	-
Proceeds from the disposal of property and equipment (Note 7)	-	37,195	-
Purchase of property and equipment (Note 7)	(969,797)	(1,208,532)	(164,386)
Purchase of patents and licenses (Note 8)	(60,543)	(72,638)	(209,814)
Advances made prior to acquisition (Note 22)	-	(500,000)	-
Proceeds from the sale of short-term investments	589,275	(598,148)	-
Cash flows from investing activities	<b>(441,065)</b>	<b>(2,323,332)</b>	<b>(374,200)</b>
FINANCING ACTIVITIES			
Issue of common shares for cash, net of issue costs (Note 11)	123,528	11,783,144	12,076,681
Cash flows from financing activities	<b>123,528</b>	<b>11,783,144</b>	<b>12,076,681</b>
EFFECT OF EXCHANGE RATE CHANGES ON CASH	<b>79,422</b>	<b>467,893</b>	<b>(1,804,435)</b>
NET CHANGE IN CASH	<b>(9,401,804)</b>	<b>(33,714)</b>	<b>3,122,132</b>
CASH, beginning of year	<b>14,376,282</b>	<b>14,409,996</b>	<b>11,287,864</b>
CASH, end of year	<b>\$ 4,974,478</b>	<b>\$ 14,376,282</b>	<b>\$ 14,409,996</b>

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **1. DESCRIPTION OF BUSINESS AND LIQUIDITY**

POET Technologies Inc. is incorporated in the Province of Ontario. POET Technologies Inc. and its subsidiaries (the "Company") are developers and manufacturers of optical source products and photonic integrated devices for the sensing, datacom and telecom markets. The Company's head office is located at 120 Eglinton Avenue East, Suite 1107, Toronto, Ontario, Canada M4P 1E2. These consolidated financial statements of the Company were approved by the Board of Directors of the Company on April 26, 2018.

The Company has working capital of \$7,140,119 as of December 31, 2017 compared to working capital of \$15,509,859 at December 31, 2016 and \$14,045,498 at December 31, 2015. The Company is in a position to cover its liabilities as they come due, however, due to the continuation of losses, the Company will need to seek debt or equity financing to fund its operations. Consistent with its needs for additional financing, on March 21, 2018, the Company completed a public offering of 25,090,700 units at a price of \$0.425 (CAD\$0.55) per unit for gross proceeds of \$10,663,548 (CAD\$13,799,885). Additionally, subsequent to December 31, 2017 the Company raised \$1,131,921 from the exercise of warrants and stock options.

#### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

These consolidated financial statements of the Company and its subsidiaries were prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed below:

##### **Basis of presentation**

These consolidated financial statements include the accounts of POET Technologies Inc. and its subsidiaries; ODIS Inc. ("ODIS"), Opel Solar Inc., BB Photonics Inc., BB Photonics UK Limited (collectively "BB Photonics") and DenseLight Semiconductors Pte. Ltd ("DenseLight"). All intercompany balances and transactions have been eliminated on consolidation.

##### **Business combinations**

Acquisitions of businesses are accounted for using the acquisition method. The acquisition cost is measured at the acquisition date at the fair value of the consideration transferred, including all contingent consideration.

Subsequent changes in contingent consideration are accounted for through the consolidated statements of operations and deficit and consolidated statements of comprehensive loss in accordance with the applicable standards.

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Goodwill arising on acquisition is initially measured at cost, being the difference between the fair value of the consideration transferred including the recognized amount of any non-controlling interest in the acquiree and the net recognized amount (generally fair value) of the identifiable assets and liabilities assumed at the acquisition date. If the net of the amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognized immediately in the consolidated statements of operations and deficit as a bargain purchase gain.

Acquisition-related costs, other than those that are associated with the issue of debt or equity securities that the Company incurs in connection with a business combination, are expensed as incurred.

#### **Foreign currency translation**

These consolidated financial statements are presented in U.S. dollars ("USD"), which is the Company's presentation currency.

Items included in the financial statements of each of the Company's subsidiaries are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities not denominated in the functional currency of an entity are recognized in the statement of operations and deficit.

Assets and liabilities of entities with functional currencies other than U.S. dollars are translated into the presentation currency at the year end rates of exchange, and the results of their operations are translated at average rates of exchange for the year. The resulting translation adjustments are included in accumulated other comprehensive loss in shareholders' equity. Additionally, foreign exchange gains and losses related to certain intercompany loans that are permanent in nature are included in accumulated other comprehensive loss.

#### **Financial Instruments**

Financial instruments are required to be classified as one of the following: held-to-maturity; loans and receivables, fair value through profit or loss; available-for-sale or other financial liabilities.

The Company's financial instruments include cash, short-term investments, accounts receivable, accounts payable and accrued liabilities. The Company designated its cash and short-term investments as fair value through profit or loss and its accounts payable and accrued liabilities as other financial liabilities.

Fair value through profit or loss financial assets are measured at fair value with gains and losses recognized in operations. Financial assets, loans and receivables and other financial liabilities are measured at amortized cost. Available-for-sale financial assets are measured at fair value with unrealized gains and losses recognized in other comprehensive loss.

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Expressed in US Dollars)**

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#### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Fair value of a financial instrument is the amount of consideration that would be agreed upon in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act. The fair value of a financial instrument on initial recognition is the transaction price, which is the fair value of the consideration given or received. Subsequent to initial recognition, the fair value of a financial instrument that is quoted in active markets is based on the bid price for a financial asset held and the offer price for a financial liability. When an independent price is not available, fair value is determined by using a valuation methodology that refers to observable market data. Such a valuation technique includes comparisons with a similar financial instrument where an observable market price exists, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants. If no reliable estimate can be made, the Company measures the financial instrument at cost less impairment as a last resort.

#### **Accounts receivable**

Accounts receivable are amounts due from customers from the sale of products or services in the ordinary course of business. Accounts receivables are classified as current (on the consolidated statements of financial position) if payment is due within one year of the reporting period date, and are initially recognized at fair value and subsequently measured at amortized cost.

The provision policy for doubtful accounts of the Company is based on the ageing analysis and management's ongoing evaluation of the recoverability of the outstanding receivables. A considerable amount of judgement is required in assessing the ultimate realization of these receivables, including the assessment of the creditworthiness and the past collection history of each customer. If the financial conditions of these customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. As at the balance sheet dates, no provision was required for accounts receivable.

#### **Inventory**

Inventory consists of raw material inventory, work in process, and finished goods and are recorded at the lower of cost and net realizable value. Cost is determined on a first in first out basis and includes all costs of purchase, costs of conversion and other costs incurred in bringing the inventory to its present condition.

An assessment is made of the net realizable value of inventory at each reporting period. Net realizable value is the estimated selling price less the estimated cost of completion and the estimated costs necessary to make the sale. When circumstances that previously caused inventories to be written down no longer exist or when there is clear evidence of an increase in net realizable value because of changed economic circumstances, the amount of any write down previously recorded is reversed so that the new carrying amount is the lower of the cost and the revised net realizable value. Raw materials are not written down unless the goods in which they are incorporated are expected to be sold for less than cost, in which case, they are written down by reference to replacement cost of the raw materials, as this is the best indicator of net realizable value.

#### **Property and equipment**

Property and equipment are recorded at cost. Depreciation is calculated based on the estimated useful life of the asset using the following method and useful lives:

Machinery and equipment	Straight Line, 5 years
Leasehold improvements	Straight Line, 5 years or life of the lease, whichever is less
Office equipment	Straight Line, 5 years

#### **Patents and licenses**

Patents and licenses are recorded at cost and amortized on a straight line basis over 12 years. Ongoing maintenance costs are expensed as incurred.

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Expressed in US Dollars)**

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#### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

##### **Impairment of long-lived assets**

The Company's tangible and intangible assets are reviewed for indications of impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. An assessment is made at each reporting date whether there is any indication that an asset may be impaired.

An impairment loss is recognized when the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in profit and loss for the year. The recoverable amount is the greater of the asset's fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit ("CGU") to which the asset belongs.

An impairment loss is reversed if there is an indication that there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

The Company reported an impairment loss of nil for the year ended December 31, 2017 (2016 - \$63,522, 2015 - nil).

##### **Goodwill**

Goodwill represents the excess of the cost of an acquired business over the fair value of the identifiable assets acquired net of liabilities assumed. Goodwill is measured at cost less accumulated impairment losses and is not amortized. Goodwill is tested for impairment on an annual basis or whenever facts or circumstances indicate that the carrying amount may exceed its recoverable amount.

##### **Income taxes**

The Company follows the liability method of accounting for income taxes. Under this method, deferred income taxes are provided on differences between the financial reporting and income tax bases of assets and liabilities and on income tax losses available to be carried forward to future years for tax purposes. Deferred income taxes are measured using the substantively enacted tax rates and laws that are expected to be in effect when the differences are expected to reverse. Valuation allowances are provided to reduce deferred income tax assets to the amount expected to be realized.

##### **Recently Enacted U.S. Federal Tax Legislation**

Introduced initially as the Tax Cuts and Jobs Act, the Act to Provide for Reconciliation Pursuant to Titles II and V of the Concurrent Resolution on the Budget for Fiscal Year 2018 (the "Act") was enacted on December 22, 2017. The Act applies to corporations generally beginning with taxable years starting after December 31, 2017 and reduces the corporate tax rate from a graduated set of rates with a maximum 35% tax rate to a flat 21% tax rate. Additionally, the Act introduces other changes that impact corporations, including a net operating loss ("NOL") deduction annual limitation, an interest expense deduction annual limitation, elimination of the alternative minimum tax, and immediate expensing of the full cost of qualified property. The Act also introduces an international tax reform that moves the U.S. toward a territorial system, in which income earned in other countries will generally not be subject to U.S. taxation. However, the accumulated foreign earnings of certain foreign corporations will be subject to a one-time transition tax, which can be elected to be paid over an eight-year tax transition period, using specified percentages, or in one lump sum. NOL and foreign tax credit ("FTC") carryforwards can be used to offset the transition tax liability. The Company does not expect that this change will have an impact on the Company as it has not earned taxable income in the past and it has significant NOL carryforwards.

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

##### **Revenue recognition**

###### **Sale of goods**

Revenue from the sale of goods is recognized when significant risks and rewards of ownership are transferred to the buyer, there is persuasive evidence of an arrangement, collection is probable and fees are fixed and determinable.

###### **Service revenue**

Revenue from services that are one year or less is recognized when the services are completed. Revenue from services of a long-term nature is recognized by reference to the stage of completion of the transaction at the end of the reporting period determined by services performed to date as a percentage of total services and the amount of revenue, stage of completion, and the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

##### **Interest income**

Interest income on cash classified as fair value through profit or loss is recognized as earned using the effective interest method.

##### **Other income**

###### **Government Grants**

Grants received exclusively from governmental agencies such as the Department of Defense of the United States of America, NASA and Productivity and Innovation Credit Scheme Singapore ("PIC Grant"), relating to research and development or expenditure on technology, are recognized as other income.

Government grants from the United States are based on the agreed upon milestones of the projects. PIC Grants are offered as a percentage of qualifying expenditures. PIC Grants are paid out in cash. Other income earned on government grants in 2017 was nil (2016 - \$14,027 and 2015 - nil).

###### **Research and Development Credits**

The Company is eligible to receive cash credits for certain qualifying research and development expenses based on actual spending over a three year period, with an expectation that the credits will not exceed a certain dollar value over the three year period. The Company has accrued or collected \$1,695,383 relating to these research and development credits in 2017 (2016 - nil, 2015 - nil) which represents actual expenses incurred in 2017.

##### **Intangible assets**

###### **Research and development costs**

Research costs are expensed in the year incurred. Development costs are also expensed in the year incurred unless the Company believes a development project meets IFRS criteria as set out in IAS 38, *Intangible Assets*, for deferral and amortization. IAS 38 requires all research costs be charged to expense while development costs are capitalised only after technical and commercial feasibility of the asset for sale or use have been established. This means that the entity must intend and be able to complete the intangible asset and either use it or sell it and be able to demonstrate how the asset will generate future economic benefits. Development costs are tested for impairment whenever events or changes indicate that its carrying amount may not be recoverable.

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

##### **In-Process Research and Development**

Under IFRS, in-process research and development ("IPR&D") acquired in a business combination that meets the definition of an intangible asset is capitalized with amortization commencing when the asset is ready for use (i.e., when development is complete). The Company acquired \$714,000 of IPR&D when it acquired BB Photonics Inc.

##### **Customer relationships**

Intangible assets include customer relationships acquired with the acquisition of DenseLight. Customer relationships is an externally acquired intangible asset and is measured at cost less accumulated amortization and any accumulated impairment losses. Customer relationships are amortized on a straight-line basis over their estimated useful lives and is tested for impairment whenever events or changes indicate that their carrying amount may not be recoverable. The useful life of customer relationships was determined to be 5 years.

##### **Stock-based compensation**

Stock options and warrants awarded to non employees are accounted for using the fair value of the instrument awarded or service provided whichever is considered more reliable. Stock options and warrants awarded to employees are accounted for using the fair value method. The fair value of such stock options and warrants granted is recognized as an expense on a proportionate basis consistent with the vesting features of each tranche of the grant. The fair value is calculated using the Black-Scholes option pricing model with assumptions applicable at the date of grant.

##### **Loss per share**

Basic loss per share is calculated by dividing net loss by the weighted average number of common shares outstanding during the year. Diluted loss per share is calculated by dividing net loss by the weighted average number of common shares outstanding during the year after giving effect to potentially dilutive financial instruments. The dilutive effect of stock options and warrants is determined using the treasury stock method.

##### **Short-term investments**

The short-term investments of nil at December 31, 2017 and \$589,275 at December 31, 2016 and nil at December 31, 2015 consisted of guaranteed investment certificates ("GICs") held with one Canadian chartered bank and earn interest at a rate of 0.50%.

#### **3. RECENT ACCOUNTING PRONOUNCEMENTS**

The following is a summary of recent accounting pronouncements that may affect the Company:

IFRS 15, Revenue from Contracts with Customers ("IFRS 15"). The IASB issued IFRS 15, which is effective for annual periods beginning on or after January 1, 2018. The standard contains a single model that applies to contracts with customers and two approaches to recognizing revenue: at a point in time and over time. The model features a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognized. New estimates and judgmental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized. Based on current assessment, the Company does not expect that this new standard will impact how the Company currently recognizes revenue.

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **3. RECENT ACCOUNTING PRONOUNCEMENTS (Continued)**

IFRS 16, Leases ("IFRS 16") sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, the customer (lessee) and the supplier (lessor). This will replace IAS 17, Leases ("IAS 17") and related Interpretations. IFRS 16 provides revised guidance on identifying a lease and for separating lease and non-lease components of a contract. IFRS 16 introduces a single accounting model for all lessees and requires a lessee to recognize right-of-use assets and lease liabilities for leases with terms of more than 12 months, unless the underlying asset is of low value, and depreciation of lease assets is reported separately from interest on lease liabilities in the income statement. Under IFRS 16, lessor accounting for operating and finance leases will remain substantially unchanged. IFRS 16 is effective for annual periods beginning on or after January 1, 2019, with earlier application permitted for entities that apply IFRS 15, Revenue from Contracts with Customers. The Company is in the process of assessing the impact of this standard on its consolidated financial statements.

#### **4. ACCOUNTS RECEIVABLE**

The carrying amounts of accounts receivable approximate their fair value and are originally denominated in Singapore dollars before conversion to US dollars at December 31:

	<b>2017</b>	2016	2015
Product sales	\$ 493,925	\$ 292,849	-

In determining the recoverability of a trade receivable, the Company considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the reporting date. The trade receivables that are neither past due nor impaired relates to customers that the company has assessed to be creditworthy based on the credit evaluation process performed by management which considers both customers' overall credit profile and its payment history with the Company.

#### **5. PREPAIDS AND OTHER CURRENT ASSETS**

The following table reflects the details of prepaids and other current assets at December 31:

	<b>2017</b>	2016	2015
Sales tax recoverable and other current assets	\$ 119,482	\$ 147,119	\$ 52,401
Research and development credit	1,287,539	-	-
Security deposits on leased properties	228,170	272,026	-
Prepaid expenses	322,536	339,772	98,522
	<b>\$ 1,957,727</b>	<b>\$ 758,917</b>	<b>\$ 150,923</b>

# POET TECHNOLOGIES INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Expressed in US Dollars)

### 6. INVENTORY

The following table reflects the details of inventory at December 31:

	2017	2016	2015
Raw materials	\$ 112,768	\$ 662,458	\$ -
Finished goods	260,105	358,386	-
Work in process	151,709	96,036	-
	<b>\$ 524,582</b>	1,116,880	-

During 2017, the Company recorded an inventory write-down of \$353,476. Raw materials related to products under development represented the most significant portion of the write-down. Although, a value is no longer attributed to these materials, the Company continues to utilize them in its R&D activities.

### 7. PROPERTY AND EQUIPMENT

	Equipment not ready for use	Leasehold improvements	Machinery and equipment	Office equipment	Total
<b>Cost</b>					
Balance, January 1, 2015	\$ 3,152	\$ -	\$ 1,273,922	\$ 56,406	\$ 1,333,480
Additions	7,024	5,896	126,181	25,285	164,386
Reallocations	(10,176)	10,176	-	-	-
Balance, December 31, 2015	-	16,072	1,400,103	81,691	1,497,866
Additions (1) (Note 21)	602,830	667,342	8,498,051	244,860	10,013,083
Disposals (Note 21)	-	(16,072)	(64,747)	(11,734)	(92,553)
Reallocations	-	-	(98,522)	-	(98,522)
Balance, December 31, 2016	602,830	667,342	9,734,885	314,817	11,319,874
Additions	806,182	-	113,433	50,182	969,797
Reclassification	(874,371)	-	874,371	-	-
Effect of changes in foreign exchange rates	46,433	-	72,779	8,914	128,126
Balance, December 31, 2017	581,074	667,342	10,795,468	373,913	12,417,797
<b>Accumulated Depreciation</b>					
Balance, January 1, 2015	-	-	265,008	9,612	274,620
Depreciation for the year	-	3,104	258,190	14,845	276,139
Balance, December 31, 2015	-	3,104	523,198	24,457	550,759
Depreciation for the year	-	83,189	1,320,050	45,286	1,448,525
Disposals	-	(3,104)	(34,940)	(5,576)	(43,620)
Balance, December 31, 2016	-	83,189	1,808,308	64,167	1,955,664
Depreciation for the year	-	133,499	1,857,474	192,990	2,183,963
Balance, December 31, 2017	-	216,688	3,665,782	257,157	4,139,627
<b>Carrying Amounts</b>					
At December 31, 2015	\$ -	\$ 12,968	\$ 876,905	\$ 57,234	\$ 947,107
At December 31, 2015	\$ 602,830	\$ 584,153	\$ 7,926,577	\$ 250,650	\$ 9,364,210
At December 31, 2017	\$ 581,074	\$ 450,654	\$ 7,129,686	\$ 116,756	\$ 8,278,170

(1) During 2016, the Company (a) reduced its operations in Toronto and disposed of \$27,806 of its property and equipment for proceeds of \$2,195 and recorded a loss on the disposal of property and equipment of \$16,931. The Company disposed of an additional \$64,747 of machinery and equipment at a loss of \$29,807 (b) added \$217,722 of new equipment, however, only \$119,200 was purchased during the year, \$98,522 was purchased in 2015 but was classified as a prepaid deposit as it was not placed in use at December 31, 2015 (c) through the acquisition of DenseLight and BB Photonics, the Company acquired \$8,706,029 of leaseholds improvements, machinery and office equipment (d) purchased an additional \$1,089,332 of machinery and office equipment at DenseLight, \$602,830 of which has not yet been placed into service.

(2) \$35,000 was reclassified to non-current assets held for sale and was sold in July 2016, while \$63,522 was recorded as an impairment loss on the consolidated statements of operations and deficit.

**POET TECHNOLOGIES INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Expressed in US Dollars)**

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**8. PATENTS AND LICENSES**

<b>Cost</b>			
Balance, January 1, 2015		\$ 327,435	
Additions		209,814	
<b>Balance, December 31, 2015</b>		<b>537,249</b>	
Additions		72,638	
<b>Balance, December 31, 2016</b>		<b>609,887</b>	
Additions		60,543	
<b>Balance, December 31, 2017</b>		<b>670,430</b>	
<hr/>			
<b>Accumulated Amortization</b>			
Balance, January 1, 2015		66,714	
Amortization		43,722	
<b>Balance, December 31, 2015</b>		<b>110,436</b>	
Amortization		49,775	
<b>Balance, December 31, 2016</b>		<b>160,211</b>	
Amortization		53,969	
<b>Balance, December 31, 2017</b>		<b>214,180</b>	
<hr/>			
<b>Carrying Amounts</b>			
At December 31, 2015		\$ 426,813	
At December 31, 2016		\$ 449,676	
At December 31, 2017		\$ 456,250	

**9. INTANGIBLE ASSETS**

	Technology	Customer Relationships	Total
<b>Cost</b>			
Balance, January 1, 2015 and 2016	\$ -	\$ -	\$ -
Acquired through the acquisition of DenseLight	- 186,131	186,131	
Acquired through the acquisition of BB Photonics	714,000	-	714,000
<b>Balance, December 31, 2016 and 2017</b>	<b>714,000</b>	<b>186,131</b>	<b>900,131</b>
<hr/>			
<b>Accumulated Amortization</b>			
Balance, January 1, 2015 and 2016	- -	- -	- -
Amortization for the year	- 23,266	23,266	23,266
<b>Balance, December 31, 2016</b>	<b>- 23,266</b>	<b>23,266</b>	<b>23,266</b>
Amortization for the year	- 37,228	37,228	37,228
<b>Balance, December 31, 2017</b>	<b>- 60,494</b>	<b>60,494</b>	<b>60,494</b>
<hr/>			
<b>Carrying Amounts</b>			
At December 31, 2015	\$ -	\$ -	\$ -
At December 31, 2016	\$ 714,000	\$ 162,865	\$ 876,865
At December 31, 2017	\$ 714,000	\$ 125,637	\$ 839,637

# POET TECHNOLOGIES INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Expressed in US Dollars)

### 10. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at December 31 was as follows:

	2017	2016	2015
Trade payable	\$ 504,229	\$ 768,066	\$ 337,564
Payroll related liabilities <sup>(1)</sup>	112,913	628,378	104,788
Accrued liabilities	193,451	183,037	73,069
Lease commitment	-	44,863	-
	<b>\$ 810,593</b>	<b>\$ 1,624,344</b>	<b>\$ 515,421</b>

(1) Payroll related liabilities at December 31, 2016 includes \$450,000 of bonus payable to the CEO along with \$87,751 of past salaries due to some current and former employees of DenseLight.

### 11. SHARE CAPITAL

#### (a) AUTHORIZED

- Unlimited number of common shares
- One special voting share

#### (b) COMMON SHARES ISSUED

	Number of Shares	Amount
Balance, January 1, 2015	166,578,084	\$ 61,688,953
Shares issued on the exercise of stock options	8,106,300	2,703,436
Fair value of stock options exercised	-	2,816,625
Shares issued on the exercise of warrants and compensation warrants	22,413,431	9,373,245
Fair value of warrants and compensation warrants exercised	-	4,444,912
Balance, December 31, 2015	197,097,815	81,027,171
Shares issued on public offering	34,800,000	9,349,254
Cost of shares issued on public offering	-	(1,165,017)
Fair value of warrants issued	-	(5,985,378)
Shares issued to settle subsidiary accounts payable	2,386,386	1,843,629
Shares issued on business combination	15,607,240	12,050,000
Shares issued on the exercise of stock options	5,648,000	1,654,988
Fair value of stock options exercised	-	1,737,879
Shares issued on the exercise of warrants and compensation warrants	3,794,412	1,943,919
Fair value of warrants exercised	-	901,417
Balance, December 31, 2016	259,333,853	103,357,862
Shares issued on the exercise of stock options	685,000	123,528
Fair value of stock options exercised	-	134,831
Balance, December 31, 2017	260,018,853	\$ 103,616,221

On November 2, 2016 the Company completed a Short Form Base Shelf and Supplemental Prospectus offering of 34,800,000 units at a price of \$0.269 (CAD\$0.36) per unit for gross proceeds of \$9,349,254 (CAD\$12,528,000). Each unit consists of one common share and one common share purchase warrant. Each whole warrant entitles the holder to purchase one additional common share of the Company at a price of \$0.388 (CAD\$0.52) per share for a period of five years. The agents received cash commissions in the aggregate of \$654,447 (CAD\$876,960). Additional issue costs approximated \$510,570 (CAD\$666,618).

The fair value of the warrants was estimated using the Black-Scholes option pricing model with the following assumptions: dividend yield of 0%, interest rate of 0.68%, volatility of 91.37% and estimated life of 5 years. The estimated fair value assigned to the warrants was \$5,985,378 (\$8,015,323 CAD).

## POET TECHNOLOGIES INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Expressed in US Dollars)

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#### 12. WARRANTS

The following table reflects the continuity of warrants:

	Average Exercise Price	Number of Warrants	Historical Fair value
Balance, January 1, 2015	\$ 0.61	30,782,664	\$ 6,458,659
Warrants and compensation warrants exercised	(0.42)	(22,413,431)	(4,444,912)
Balance, December 31, 2015	0.79	8,369,233	2,013,747
Warrants issued	0.39	34,800,000	5,985,378
Warrants and compensation warrants exercised	(0.51)	(3,794,412)	(901,417)
Expired	(1.02)	(4,574,821)	(1,112,330)
Balance, December 31, 2016 and 2017	\$ 0.39	34,800,000	\$ 5,985,378

#### 13. STOCK OPTIONS AND CONTRIBUTED SURPLUS

##### Stock Options

On July 7, 2016, shareholders of the Company approved amendments to the Company's fixed 20% stock option plan (as amended, referred to as the "2016 Plan"). Under the 2016 Plan, the board of directors may grant options to acquire common shares of the Company to qualified directors, officers, employees and consultants. The 2016 Plan provides that the number of common shares issuable pursuant to options granted under the 2016 Plan and pursuant to other previously granted options is limited to 44,352,885 (the "Number Reserved"). Any subsequent increase in the Number Reserved must be approved by shareholders of the Company and cannot, at the time of the increase, exceed 20% of the number of issued and outstanding shares. The stock options vest in accordance with the policies determined by the Board of Directors from time to time consistent with the provisions of the 2016 Plan which grants discretion to the Board of Directors.

Stock option transactions and the number of stock options outstanding were as follows:

	Number of Options	Weighted average Exercise Price
Balance, January 1, 2015	24,237,800	\$ 0.61
Expired/cancelled	(1,068,000)	1.13
Exercised	(8,106,300)	0.43
Granted	11,655,000	1.19
Balance, December 31, 2015	26,718,500	0.89
Expired/cancelled	(1,290,000)	0.96
Exercised	(5,648,000)	0.37
Granted	4,025,000	0.62
Balance, December 31, 2016	23,805,500	0.96
Expired/cancelled	(5,455,209)	0.73
Exercised	(685,000)	0.19
Granted	15,425,000	0.24
Balance, December 31, 2017	33,090,291	\$ 0.68

During the year ended December 31, 2017, the Company granted 15,425,000 (2016 - 4,025,000, 2015 - 11,655,000) stock options to officers, employees and consultants of the Company to purchase common shares at an average price of \$0.24 (2016 - \$0.62, 2015 - \$1.19) per share.

**POET TECHNOLOGIES INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Expressed in US Dollars)**

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**13. STOCK OPTIONS AND CONTRIBUTED SURPLUS (Continued)**

During the year ended December 31, 2017, the Company recorded stock-based compensation of \$3,174,924 (2016 - \$4,070,264, 2015 - \$4,818,120) relating to stock options that vested during the year.

The stock options granted were valued using the Black-Scholes option pricing model using the following assumptions:

	<b>2017</b>	2016	2015
Weighted average exercise price	\$ 0.24	\$ 0.62	\$ 1.19
Weighted average risk-free interest rate	1.87%	1.05%	0.98%
Weighted average dividend yield	0%	0%	0%
Weighted average volatility	102.73%	104.3%	102.7%
Weighted average estimated life	10 years	10 years	5 years
Weighted average share price	\$ 0.24	\$ 0.62	\$ 1.19

Share price on the various grant dates were:

	<b>2017</b>	2016	2015
First grant	\$ 0.32	\$ 0.75	\$ 1.31
Second grant	0.27	0.74	1.59
Third grant	0.25	0.66	1.33
Fourth grant	0.28	0.71	1.14
Fifth grant	0.22	0.62	1.13
Sixth grant	0.22	0.46	1.25
Seventh grant	0.23	-	1.19
Eighth grant	0.24	-	0.83
Ninth grant	0.28	-	0.72
Tenth grant	0.29	-	0.63
Eleventh grant	0.21	-	0.74
Twelfth grant	-	-	0.62
Thirteenth grant	-	-	0.65

The underlying expected volatility was determined by reference to the Company's historical share price movements, its dividend policy and dividend yield and past experience relating to the expected life of granted stock options.

The weighted average remaining contractual life and weighted average exercise price of options outstanding and of options exercisable as at December 31, 2017 are as follows:

<b>Options Outstanding</b>			<b>Options Exercisable</b>		
Exercise Range	Number Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (years)	Number Exercisable	Weighted Average Exercise Price
\$0.11 - \$0.25	225,000	\$ 0.23	4.13	225,000	\$ 0.23
\$0.26 - \$0.31	10,450,000	\$ 0.22	9.54	1,031,250	\$ 0.22
\$0.32 - \$0.37	1,337,500	\$ 0.28	9.40	12,500	\$ 0.33
\$0.38 - \$0.86	7,851,000	\$ 0.43	7.60	2,135,375	\$ 0.52
\$0.87 - \$1.64	13,226,791	\$ 1.24	2.33	9,872,746	\$ 1.28
	33,090,291	\$ 0.68	6.16	13,276,871	\$ 1.06

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Expressed in US Dollars)**

#### **13. STOCK OPTIONS AND CONTRIBUTED SURPLUS (Continued)**

##### **Contributed Surplus**

The following table reflects the continuity of contributed surplus:

	Amount
Balance, January 1, 2015	\$ 23,616,664
Stock-based compensation	4,818,120
Fair value of stock options exercised	(2,816,625)
Balance, December 31, 2015	25,618,159
Stock-based compensation	4,070,264
Fair value of stock options exercised	(1,737,879)
Fair value of expired warrants	1,112,330
Balance, December 31, 2016	29,062,874
Stock-based compensation	3,174,924
Fair value of stock options exercised	(134,831)
Balance, December 31, 2017	\$ 32,102,967

#### **14. LOSS PER SHARE**

	2017	2016	2015
Numerator			
Net loss	\$ (12,797,797)	\$ (13,224,684)	\$ (12,070,170)
Denominator			
Weighted average number of common shares outstanding	<b>259,771,793</b>	220,058,321	185,091,882
Weighted average number of common shares outstanding - diluted	<b>259,771,793</b>	220,058,321	185,091,882
Basic and diluted loss per share	\$ (0.05)	\$ (0.06)	\$ (0.07)

The effect of common share purchase options, warrants, compensation warrants and shares to be issued on the net loss in 2017, 2016 and 2015 is not reflected as they are anti-dilutive.

#### **15. COMMITMENTS AND CONTINGENCIES**

The Company has operating leases on three facilities; head office located in Toronto, Canada, design and testing operations located in San Jose, California and operating facilities located in Singapore. The Company's design and testing operations terminated a lease on January 31, 2017 and initiated a new lease on February 1, 2017 which expires on January 31, 2020. The lease on the Company's operating facilities expires on February 15, 2019. As at December 31, 2017, the Company's head office was on a month to month lease term.

Rent expense under these leases was \$421,316 for the year ended December 31, 2017 (2016 - \$312,842 2015 - \$204,987).

Remaining minimum annual rental payments to the lease expiration date is as follows:

2018	\$ 411,349
January 1, 2019 through 2020	80,119
	<b>\$ 491,468</b>

# POET TECHNOLOGIES INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Expressed in US Dollars)

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### 16. RELATED PARTY TRANSACTIONS

Compensation to key management personnel were as follows:

	2017	2016	2015
Salaries	\$ 932,133	\$ 2,047,634	\$ 1,979,601
Share-based payments (1)	<b>2,110,773</b>	3,061,686	3,283,361
Total	<b>\$ 3,042,906</b>	\$ 5,109,320	\$ 5,262,962

(1) Share-based payments are the fair value of options granted to key management personnel and expensed during the various years as calculated using the Black-Scholes model.

In 2016, the Company paid or accrued \$150,000 in consulting fees to a director for strategic, technology, integration and general business consulting services.

The Company paid or accrued \$115,660 in fees for the year ended December 31, 2017 (2016 - \$113,250, 2015 - \$104,790) to a law firm, of which a director is counsel, for legal services rendered to the Company.

All transactions with related parties have occurred in the normal course of operations and are measured at the exchange amounts, which are the amounts of consideration established and agreed to by the related parties.

### 17. SEGMENT INFORMATION

The Company and its subsidiaries operate in a single segment; the design, manufacture and sale of semi-conductor products and services for commercial applications. The Company's operating and reporting segment reflects the management reporting structure of the organization and the manner in which the chief operating decision maker regularly assesses information for decision making purposes, including the allocation of resources. A summary of the Company's operations is below:

#### ODIS

Odis is the developer of the POET platform semiconductor process IP for monolithic fabrication of integrated circuit devices containing both electronic and optical elements on a single die.

#### BB Photonics

BB Photonics develops photonic integrated components for the datacom and telecom markets utilizing embedded dielectric technology that enables the low-cost integration of active and passive devices into photonic integrated circuits.

#### DenseLight

DenseLight designs, manufactures, and delivers photonic optical light source products and packaging solutions to the communications, medical, instrumentation, industrial, and security industries. DenseLight processes III-V based optoelectronic devices and photonic integrated circuits through its in-house wafer fabrication and assembly & test facilities.

On a consolidated basis, the Company operates geographically in Singapore, the United States and Canada. Geographical information is as follows:

As of December 31,	Singapore	US	Canada	Consolidated
Current assets	\$ 3,190,298	\$ 4,621,318	\$ 139,096	\$ 7,950,712
Property and equipment	8,018,900	259,270	-	8,278,170
Patents and licenses	18,816	437,434	-	456,250
Goodwill and intangible assets	6,756,181	1,764,459	-	8,520,640
<b>Total Assets</b>	<b>\$ 17,984,195</b>	<b>\$ 7,082,481</b>	<b>\$ 139,096</b>	<b>\$ 25,205,772</b>

**POET TECHNOLOGIES INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Expressed in US Dollars)**

**17. SEGMENT INFORMATION (Continued)**

Year Ended December 31,	Singapore	US	Canada	Consolidated
Sales	\$ 2,794,044	\$ -	\$ -	\$ 2,794,044
Cost of sales	1,342,691	-	-	1,342,691
Selling, marketing and administration	4,955,497	4,872,902	1,042,342	10,870,741
Research and development	3,237,713	1,877,966	327,194	5,442,873
Other income	(1,748,244)	-	(18,280)	(1,766,524)
<b>Net loss from operations</b>	<b>\$ 4,993,613</b>	<b>\$ 6,750,868</b>	<b>\$ 1,351,256</b>	<b>\$ 13,095,737</b>

2016					
As of December 31,	Singapore	US	Canada	Consolidated	
Current assets	\$ 2,118,561	\$ 10,058,018	\$ 4,957,624	\$ 17,134,203	
Property and equipment	9,039,069	322,633	2,508	9,364,210	
Patents and licenses	-	449,676	-	449,676	
Goodwill and intangible assets	6,793,409	1,764,459	-	8,557,868	
<b>Total Assets</b>	<b>\$ 17,951,039</b>	<b>\$ 12,594,786</b>	<b>\$ 4,960,132</b>	<b>\$ 35,505,957</b>	

Year Ended December 31,	Singapore	US	Canada	Consolidated
Sales	\$ 1,861,747	\$ -	\$ -	\$ 1,861,747
Cost of sales	1,379,838	-	-	1,379,838
Selling, marketing and administration	2,908,465	7,200,243	1,151,868	11,260,576
Research and development	770,033	2,122,983	-	2,893,016
Impairment loss	-	63,522	-	63,522
Loss on disposal of property and equipment	-	29,807	16,931	46,738
Other income	(14,027)	-	(52,845)	(66,872)
<b>Net loss from operations</b>	<b>\$ 3,182,562</b>	<b>\$ 9,416,555</b>	<b>\$ 1,115,954</b>	<b>\$ 13,715,071</b>

2015					
As of December 31,	Singapore	US	Canada	Consolidated	
Current assets	\$ -	\$ 3,055,947	\$ 11,504,972	\$ 14,560,919	
Property and equipment	-	924,443	22,664	947,107	
Patents and licenses	-	426,813	-	426,813	
<b>Total Assets</b>	<b>\$ -</b>	<b>\$ 4,407,203</b>	<b>\$ 11,527,636</b>	<b>\$ 15,934,839</b>	

Year Ended December 31,	Singapore	US	Canada	Consolidated
General and administration	\$ -	\$ 6,622,514	\$ 1,991,595	\$ 8,614,109
Research and development	-	3,532,492	-	3,532,492
Other income	-	-	(76,431)	(76,431)
<b>Net loss from operations</b>	<b>\$ -</b>	<b>\$ 10,155,006</b>	<b>\$ 1,915,164</b>	<b>\$ 12,070,170</b>

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **18. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

The Company's financial instruments consist of cash, short-term investments, accounts receivable, and accounts payable and accrued liabilities. Unless otherwise noted, it is management's opinion that the Company is not exposed to significant interest risk arising from these financial instruments. The Company estimates that the fair value of these instruments approximates fair value due to their short term nature.

The Company has classified financial assets and (liabilities) as follows at December 31:

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Fair value through profit or loss, measured at fair value:			
Cash	\$ 4,974,478	\$ 14,376,282	\$ 14,409,996
Short-term investments	-	589,275	-
Loans and receivable, measured at amortized cost:			
Accounts receivable	493,925	292,849	-
Other liabilities, measured at amortized cost:			
Accounts payable and accrued liabilities	(810,593)	(1,624,344)	(515,421)

Financial instruments recorded at fair value on the balance sheet are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 - valuation based on quoted prices (unadjusted) observed in active markets for identical assets or liabilities.

Level 2 - valuation techniques based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly.

Level 3 - valuation techniques based on inputs for the asset or liability that are not based on observable market data.

Cash was determined using level 1 inputs. Short-term investments were determined using level 2 inputs.

#### **Credit Risk**

The Company is exposed to credit risk associated with its accounts receivable. The Company has accounts receivable from both governmental and non-governmental agencies. Credit risk is minimized substantially by ensuring the credit worthiness of the entities with which it carries on business. Credit terms are provided on a case by case basis. The Company has not experienced any significant instances of non-payment from its customers. No provision has been made for potentially uncollectable amounts.

The Company's accounts receivable ageing at December 31 was as follows:

	<b>2017</b>	<b>2016</b>	<b>2015</b>
Current			
31 - 60 days	\$ 330,731	\$ 125,610	\$ -
61 - 90 days	56,094	16,346	-
> 90 days	-	75,816	-
	<b>107,100</b>	<b>75,077</b>	-
	<b>\$ 493,925</b>	<b>\$ 292,849</b>	-

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **18. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (Continued)**

##### **Exchange Rate Risk**

The functional currency of each of the entities included in the accompanying consolidated financial statements is the local currency where the entity is domiciled. Functional currencies include the US, Singapore and Canadian dollar. Most transactions within the entities are conducted in functional currencies. As such, none of the entities included in the consolidated financial statements engage in hedging activities. The Company is exposed to a foreign currency risk with the Canadian and Singapore dollar. A 10% change in the Canadian and Singapore dollar would increase or decrease other comprehensive loss by \$260,175.

##### **Liquidity Risk**

The Company currently does not maintain credit facilities. The Company's existing cash and cash resources are considered sufficient to fund operating and investing activities beyond one year from the issuance of these consolidated financial statements.

#### **19. CAPITAL MANAGEMENT**

In the management of capital, the Company includes shareholders' equity (excluding accumulated other comprehensive loss and deficit) and cash. The components of capital on December 31, 2017 were:

Cash	\$ 4,974,478
Shareholders' equity	\$141,704,566

The Company's objective in managing capital is to ensure that financial flexibility is present to increase shareholder value through growth and responding to changes in economic and/or market conditions; to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business and to safeguard the Company's ability to obtain financing should the need arise.

In maintaining its capital, the Company has a strict investment policy which includes investing its surplus capital only in highly liquid, highly rated financial instruments.

The Company reviews its capital management approach on an ongoing basis.

**POET TECHNOLOGIES INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Expressed in US Dollars)**

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**20. EXPENSES**

Research and development costs can be analysed as follows:

	2017	2016	2015
Wages and benefits <sup>(1)</sup>	\$ 2,839,088	\$ 1,572,567	\$ 1,241,054
Subcontract fees	1,044,936	1,013,539	1,560,819
Stock-based compensation	369,007	373,196	552,416
Supplies	1,189,842	206,523	178,203
	<b>\$ 5,442,873</b>	<b>\$ 3,165,825</b>	<b>\$ 3,532,492</b>

Selling, marketing and administration costs can be analysed as follows:

Stock-based compensation	\$ 2,805,917	\$ 3,697,068	\$ 4,265,704
Wages and benefits <sup>(1)</sup>	2,574,978	2,800,878	1,306,051
Depreciation and amortization	2,275,160	1,521,566	319,863
General expenses <sup>(1)</sup>	1,038,857	1,292,341	1,012,340
Professional fees	624,941	715,716	812,115
Management and consulting fees	229,577	611,861	665,771
Rent and facility costs <sup>(1)</sup>	1,321,311	782,174	232,265
	<b>\$ 10,870,741</b>	<b>\$11,421,604</b>	<b>\$ 8,614,109</b>

(1) Certain prior period figures have been reclassified to conform with the current period's presentation.

**21. NON CURRENT ASSET HELD FOR SALE**

During the year ended December 31, 2016, the Company reclassified \$98,522 from prepaids and other current assets to property and equipment. During the year management determined that the equipment would not be used to generate future cash flows and committed to a plan to dispose of the equipment by December 31, 2016.

Management used a market approach to determine the equipment's fair value less cost of sell. Key assumptions included the cost of similar assets, the impact of customization and unique use. The fair value less cost to sell was determined to be \$35,000 which is greater than its value in use. The Company recorded an impairment loss of \$63,522 on the equipment and reclassified \$35,000 from property and equipment to non current assets held for sale. The equipment was sold for \$35,000 in July 2016.

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **22. BUSINESS ACQUISITIONS**

##### **DenseLight**

On May 11, 2016, the Company acquired all the issued and outstanding shares of DenseLight, a designer, manufacturer and distributor of photonic sensing and optical light source products for consideration of \$10,500,000. The all stock purchase was accomplished with the issuance of 13,611,150 common share of the Company at a price of \$0.7714 per share. The Company also committed to issuing shares representing \$1,000,000 to the sellers in the event that DenseLight meets or exceeds a pre-determined revenue target during calendar 2016.

This acquisition provides the Company with direct and preferred access to a fab infrastructure for future product development, access to product sales and channel distribution networks and a broader product portfolio of photonic products, technology and know-how.

Upon closing the acquisition, the Company negotiated a settlement agreement relating to obligations that were due to past or current employees of DenseLight. As part of the settlement agreement, the Company issued 1,738,236 common shares at a price of \$0.7714 per share for a total of \$1,343,629. The Company also paid \$240,266 to current and past employees as part of the debt settlement. Accounts payable and accrued liabilities included \$184,570 that was due to past and current employees have been settled.

The Company also settled a loan of \$500,000 owing to EDB Investments Pte. Ltd., an investor in DenseLight, with the issuance of 648,150 shares at a price of 0.771 per share.

Former management shareholders of DenseLight agreed not to sell, transfer, pledge or otherwise dispose of 50% of their shares of the Company for periods up to twelve months, which have since expired. All management shareholders will be able to sell their remaining 50% after 24 months from closing. Former non-management shareholders of DenseLight are no longer restricted from selling their shares.

On acquisition, DenseLight held accounts receivable and unbilled revenue in the amount of \$198,898 which reflected their fair value. The Company does not expect that there will be any contractual cash flows that may not be realized. The billed receivables at closing have been subsequently collected.

The acquisition has been accounted for using the acquisition method of accounting. Acquisition related costs of \$197,284 were expensed in the year and included in selling, marketing and administrative expenses.

A final assessment of the fair value of identifiable assets and liabilities acquired has been completed. The assessment of the purchase price allocation on the date of purchase has been determined as follows:

# POET TECHNOLOGIES INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Expressed in US Dollars)

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### 22. BUSINESS ACQUISITIONS (Continued)

#### Fair value of consideration paid

Fair value of 13,611,150 shares issued	\$ 10,500,000
Contingent consideration payable	283,130
Total consideration	\$ 10,783,130

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#### Recognised amounts of identifiable net assets:

Cash	\$ 2,971
Accounts receivables and unbilled revenue	198,898
Prepaid and other current assets	293,386
Inventory	319,257
Property and equipment	8,635,650
Customer relationships	186,131
Goodwill	6,630,544
Trade payables	(2,979,546)
Loans and advances	(1,000,000)
Deferred tax liability	(1,504,161)
Net assets acquired	\$ 10,783,130

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Loans and advances include \$500,000 that was advanced to DenseLight by the Company prior to its acquisition. This advance was used by DenseLight to cover the expenses required for the development under the Development Services Agreement between DenseLight and the Company, based on the special pricing negotiated between the parties.

The purchase and sale agreement provides for an additional \$1,000,000 worth of shares to be issued to the sellers should gross revenue from DenseLight exceed certain targets for 2016. The fair value of this contingent consideration payable is determined by estimating the probability of the Company making that future payment and then discounting it to present value using a discount rate of 9% being the estimated cost of debt for the Company. At December 31, 2016, DenseLight did not exceed the established revenue targets for 2016. The Company has therefore adjusted the fair value of contingent consideration to nil through earnings.

From the date of acquisition through December 31, 2016, DenseLight contributed \$1,861,747 to consolidated revenues and \$3,182,562 to consolidated net loss. Had the acquisition occurred on January 1, 2016, the Company estimates that DenseLight's contribution to consolidated revenue would have been \$2,316,169 (unaudited) and would have contributed net loss of \$2,344,976 (unaudited). In determining these amounts, the Company assumed that the preliminary fair value adjustments that arose on the acquisition date would have been the same had the acquisition occurred on January 1, 2016.

A deferred tax liability of \$1,504,161 was created on the date of purchase and related to the fair value adjustment of the assets acquired. The change in the fair value assets acquired arising from amortization or the sale of assets resulted in a deferred tax recovery of \$297,940 in 2017 and \$200,596 in 2016. Deferred tax liability at December 31, 2017 and 2016 was \$1,005,627 and \$1,303,567 respectively.

#### BB Photonics

On June 22, 2016, the Company acquired all the issued and outstanding shares of BB Photonics, a designer of integrated photonic solutions for the data communications market for consideration of \$1,550,000. The all stock purchase was accomplished with the issuance of 1,996,090 common share of the Company at a price of \$0.777 per share.

## **POET TECHNOLOGIES INC.**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** **(Expressed in US Dollars)**

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#### **22. BUSINESS ACQUISITIONS (Continued)**

The acquisition of BB Photonics provides the Company with additional differentiated intellectual property and know-how for product development which will enable the Company to better service its first identified commercialization market, the end-to-end data communications market, and augment its sensing roadmap.

The acquisition has been accounted for using the acquisition method of accounting. Acquisition related costs of \$59,930 were expensed in the year and included in selling, marketing and administrative expenses.

A final assessment of the fair value of identifiable assets and liabilities acquired has been completed. The assessment of the purchase price allocation on the date of purchase has been determined as follows:

#### **Fair value of consideration paid**

Fair value of 1,996,090 shares issued	\$ 1,550,000
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#### **Recognised amounts of identifiable net assets:**

Cash	\$ 15,820
Property and equipment	70,379
Intangibles	714,000
Goodwill	1,050,459
Trade payables	(7,918)
Deferred tax liability	(292,740)
Net assets acquired	\$ 1,550,000

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From the date of acquisition through December 31, 2016, BB Photonics contributed nil to consolidated revenues and \$181,782 to consolidated net loss. Had the acquisition occurred on January 1, 2016, the Company estimates that BB Photonics' contribution to consolidated revenue would have been nil (unaudited) and it would have contributed net loss of \$272,793 (unaudited). In determining these amounts, the Company assumed that the preliminary fair value adjustments that arose on the acquisition date would have been the same had the acquisition occurred on January 1, 2016.

A deferred tax liability of \$292,740 was created on the date of purchase and related to the fair value adjustment of the assets acquired. There was no amortization of related intangible assets in 2017 or 2016, therefore there has been no amortization of the deferred tax liability.

**POET TECHNOLOGIES INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Expressed in US Dollars)**

**23. INCOME TAXES**

The following table reconciles the expected income tax recovery at the Canadian statutory income tax rate of 26.5% for 2017 (2015 - 26.5%, 2015 - 26.5%) to the amounts recognized in operations.

For the Year Ended December 31,	2017	2016	2015
Net loss before taxes	\$ 13,095,737	\$ 13,431,941	\$ 12,070,170
Expected current income tax recovery	3,470,370	3,559,000	3,198,595
Deferred tax recovery	297,940	207,257	-
	<b>3,768,310</b>	3,766,257	3,198,595
Changes from:			
Amounts not deductible for tax purposes	(841,000)	(1,079,000)	(1,276,802)
Other non-deductible items	(463,000)	-	(2,700)
Deductible share issuance costs	94,000	118,000	56,000
Fair value consideration	-	116,000	-
Impact of US statutory income tax rate change <sup>(1)</sup>	(9,472,000)	-	-
Foreign tax differential	(69,000)	507,213	879,000
Unrecognized tax recovered (losses)	7,280,630	(3,221,213)	(2,854,093)
Income tax recovery recognized	<b>\$ 297,940</b>	\$ 207,257	\$ -

(1) Due to the reduction of US corporate tax rates from 35% to 21%, the Company will not be able to apply \$9,472,000 against any future US taxes payable.

The following table reflects future income tax assets at December 31:

	2017	2016	2015
Resource assets	\$ 1,024,271	\$ 1,024,271	\$ 1,024,271
Gross unamortized share issue costs	705,351	1,050,599	328,119
Canadian non-capital losses	11,100,672	10,137,652	9,451,357
US non-capital losses	67,654,438	63,725,982	58,742,322
Singapore non-capital losses	43,671,200	37,448,290	-
	<b>124,155,932</b>	113,386,794	69,546,069
Unrecognized deferred tax assets	(124,155,932)	(113,386,794)	(69,546,069)
Future income tax assets recognized	<b>\$ -</b>	\$ -	\$ -

In accordance with Section 382 of the Internal Revenue Code, the usage of the Company's net operating loss carry forward could be subject to annual limitation if there have been greater than 50% ownership changes.

**POET TECHNOLOGIES INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Expressed in US Dollars)**

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**24. SUBSEQUENT EVENTS**

On March 21, 2018, the Company completed a brokered "bought deal" public offering of 25,090,700 units at a price of \$0.425 (CAD\$0.55) per unit for gross proceeds of \$10,663,548 (CAD\$13,799,885). Each unit consists of one common share and one-half common share purchase warrant. Each whole warrant entitles the holder to purchase one common share of the Company at a price of \$0.58 (CAD\$0.75) per share until March 21, 2020. The broker was paid a cash commission of \$639,813 (6%) of the gross proceeds and received 1,505,442 compensation options. Each compensation option is exercisable into one compensation unit of the company at a price of \$0.425 (CAD\$0.55) per compensation option until March 21, 2020 with each compensation unit comprising one common share and one-half compensation share purchase warrant. Each compensation share purchase warrant entitles the broker to purchase one common share of the Company at a price of \$0.425 (CAD\$0.55) per share until March 21, 2020.

Subsequent to December 31, 2017 the Company also raised \$1,131,921 from the exercise of warrants and stock options.